## ambitious

WordPress Basics

Part 1 — Why WordPress?

WordPress is used by over \_\_\_\_\_ of the web making it the most popular \_\_\_\_\_ in use today.

CMS is an acronym for \_\_\_\_\_\_ .

Some of the reasons that make WordPress so popular are:

- •
- •
- \_\_\_\_\_
- •\_\_\_\_\_
- •

Any site should really have the following functionality going for it...

•	
•	
•	
•	
•	
•	
•	
So that it	and provides a good

The 7 plugins that will help you with that are as follows:



Due to the nature of WordPress being \_\_\_\_\_ you will need to choose a hosting company.

What you need to consider when choosing a hosting company are...

1			
2	 		
3.			

We recommend \_\_\_\_\_\_ for higher tier sites or \_\_\_\_\_\_ for beginners.

Part 3 — The **only** page design you should **ever** use!

What's the purpose of a site? \_\_\_\_\_.

How do we sell stuff?		•

Example customer journey:

The homepage is usually step \_\_\_\_\_ or \_\_\_\_ in any customer journey.

At this point traffic to your site will be \_\_\_\_\_.

Cold traffic has	s only a vague idea of	No
idea	or	

This means a homepage has to do the following things (in order of priority).

1.\_\_\_\_\_. 2.\_\_\_\_\_.

3.\_\_\_\_\_. 4.\_\_\_\_\_

You have \_\_\_\_\_\_ seconds to make your case for why a customer should stay on your site.

The most important part of your homepage is what's \_\_\_\_\_\_the \_\_\_\_\_.

**EXERCISE!** 

## **Example Sites:**

- McGuire Financial: <u>https://www.mcguirefinancial.ca</u>
- That's Ambitious: https://thatsambitious.com
- Groundhogg: https://www.groundhogg.io

Continue the customer journey below the fold.

There are three options for the kind of content you should share.

A.\_\_\_\_\_.

В		
C		

Exercise:

A. Write down 3 options/services you can offer your clients.



B. Write down 3 features of your most popular product.

a. \_\_\_\_\_. b. \_\_\_\_\_. c. \_\_\_\_\_.

C. Write down 3 plot points of an interesting story of how you go to where you are.



Finally, we need to be conscious of your \_\_\_\_\_.

Your footer **needs** to have the following things.

1.\_\_\_\_\_ and \_\_\_\_\_.



## For next session:

- 1. Get a WordPress site up & running on Siteground or Kinsta.
- 2. Install the recommended plugins & themes.
- 3. Create your Privacy Policy & Terms and Conditions. PP: <u>https://www.freeprivacypolicy.com/</u> T&C: <u>https://www.termsandconditionsgenerator.com/</u>
- 4. Create draft content in a document of the content you want on your homepage using the provided template.







